VertexIO CTO Readiness Quiz

An 8-question rubric for scoring technology leadership maturity

Axes:	3 — Strategy · Team · Infrastructure
Questions:	8 — closed-form, four options each, 0/1/3 scoring
Score range:	0 to 72 (24 raw, weight 3 each axis)
Q1. [Strategy]:	How clearly is your 12-month technology roadmap written down and understood across the leadership team? (0 pts) Vague — no shared roadmap. (1 pts) Documented in a slide, not widely referenced. (3 pts) Written, measurable, and referenced in executive meetings. (3 pts) Cascaded into team OKRs with quarterly checkpoints and a named owner.
Q2. [Strategy]:	Is there executive sponsorship (CEO, CTO, COO, or Board) with budget reserved for the work? (0 pts) No — exploratory only. (1 pts) Soft support — discussed but no committed budget. (3 pts) Yes — one named exec is championing with budget reserved. (3 pts) Yes — multiple execs aligned and budget pre-approved.
Q3. [Strategy]:	How tightly tied to revenue (or churn) is the technology problem you want solved? (0 pts) Loosely — nice to have if time allows. (1 pts) Indirect — better tooling would help us ship faster. (3 pts) Direct — a measurable revenue line or churn driver is on the line. (3 pts) Severe — last quarter had losses traced to this gap.
Q4. [Team]:	How is engineering leadership structured today? (0 pts) No CTO or technical leader yet. (1 pts) A founding technical generalist wearing many hats. (3 pts) A CTO plus at least one engineering manager or staff engineer. (3 pts) CTO, VP Eng, and staffed managers with clear decision-making authority.
Q5. [Team]:	What is the size and shape of the engineering team today? (0 pts) 0–2 engineers (founder-led). (1 pts) 3–6 engineers, cross-functional but small. (3 pts) 7–20 engineers, with at least one squad owning a product surface. (3 pts) 20+ engineers, multiple squads, established on-call and review culture.
Q6. [Team]:	How much in-house engineering capacity can be redirected to the work VertexIO proposes? (0 pts) None — fully booked or below critical mass. (1 pts) A few hours a week, owned by a single engineer. (3 pts) A small team (2–4) with a tech lead, dedicated part-time. (3 pts) A dedicated squad or fractional engineering lead — bandwidth reserved.
Q7. [Infrastructure]:	How would you describe the current architecture and tooling maturity? (0 pts) Ad-hoc — scripts, manual deploys, no shared standards. (1 pts) Documented baseline — CI exists, deploys run, but on tribal knowledge. (3 pts) Standardised — versioned services, IaC, on-call rotation, observability. (3 pts) Operated — SLOs, runbooks, SRE practice, regular chaos drills.
Q8. [Infrastructure]:	How often does the team experience ship-blocking incidents tied to infrastructure or integration debt? (0 pts) Almost never — things basically work today. (1 pts) Occasional — at least one shipped deadline slipped because of it. (3 pts) Weekly — engineers or customers hit it on a recurring cadence. (3 pts) Daily — it is consuming eng leadership bandwidth right now.

Scoring rubric:
in_scope = total >= 48 (about 2/3 of 72) — recommended: Strategic Scope
check_fit = total >= 24 (about 1/3 of 72) — recommended: Full CTO Coverage
non_fit = otherwise — recommended: Transformation Engagement

Per-axis breakdown lets prospects and VertexIO see where a submission lands.

Together they reason about whether the bottleneck is strategy, team maturity, or infrastructure — and which kind of engagement is the right next step (fractional CTO coverage, embedded pod, or a partnered transformation).

Use the printable copy to interview leads on a call, or submit through the live web form for an automatic score and recommended tier.